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**SHARED  
SUCCESS**



04	Strength & Dependability
08	People & Passion
12	Environmental Sustainability
16	Innovation & Added Value
20	Partnership & Collaboration
24	Community Spirit & Investment
28	Safety & Success
32	Corporate Responsibility
36	Stability
40	Real Success



**REAL SUCCESS  
IS THE SUCCESS  
YOU SHARE**

“Although we cannot be certain what the future holds, we can be certain that our ability to adapt gives us flexibility to respond quickly to a fast-changing market.”

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VINCI Construction UK is a national construction and facilities company. We are part of VINCI, world leader in concessions and construction.

Our business has grown consistently in recent years, providing a robust platform with significant potential for future growth in our chosen markets.

Although we cannot be certain what the future holds, we can be certain that our ability to adapt gives us flexibility to respond quickly to a fast-changing market.

Many factors contribute to the success of VINCI Construction UK – but it is our people that really bring our business to life. Their commitment, ideas and expertise give the company a unique strength and competitive edge in the most challenging circumstances.

Our people are united by a passion for their work, and by a shared set of values that run throughout the company – values which define what we do and how we do it.



John Stanion  
Chairman & Chief Executive  
VINCI PLC





# STRENGTH & DEPENDABILITY

nationwide

“Rod was clearly in charge from the off – willing to shoulder the responsibility for delivering the contract. He proved resourceful and determined. He took it upon himself to understand the design vision and implement it.”

Judging Panel, Construction Manager of the Year Awards

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As part of a world leader, we have the strength to maintain our course and continue to make things happen – on budget and on time. In a period of global uncertainty, this strength and dependability set us apart from the rest.

At local level our regional teams operate throughout the UK, offering a fully integrated service – from inception, ground investigation and remediation, through to project completion and beyond to the delivery of operational solutions.

In this way, we ensure that our clients have direct access to the people running their project, and the team responsible for its delivery. This helps us to create working relationships based on dialogue, collaboration and trust.



VINCI  
CONSTRUCTION



UK


Rod Nutbourne  
Project Manager,  
VINCI Construction UK





# PEOPLE & PASSION

“Working with VINCI has completely changed my life. It’s changed my outlook and given me real drive. Above all, it’s given me the skills and confidence to continue to grow and become the very best I can be – in a supported and team-spirited environment.”



Our people have a passion for what they do – both in support of our business and in pursuit of their own personal career goals. This is what enables us to attract and retain the very best the industry has to offer. The result is a highly dedicated and skilled team of individuals that gives the company its vitality and ‘can-do’ attitude.

### **Promoting home grown talent**

Three years ago Hannah Lynch had just finished school and was looking to kick-start her career. She saw an opportunity at VINCI Construction UK and jumped at it. Since then she “hasn’t looked back”.

Little did she know that what started out as a job as a receptionist would see her through two promotions to becoming a regional 4Projects Controller today.



Hannah Lynch  
4Projects Controller  
VINCI Construction UK



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# ENVIRONMENTAL SUSTAINABILITY



“Helping people understand that sustainability, especially resource efficiency, makes good business sense and can really provide a commercial advantage is very important.”

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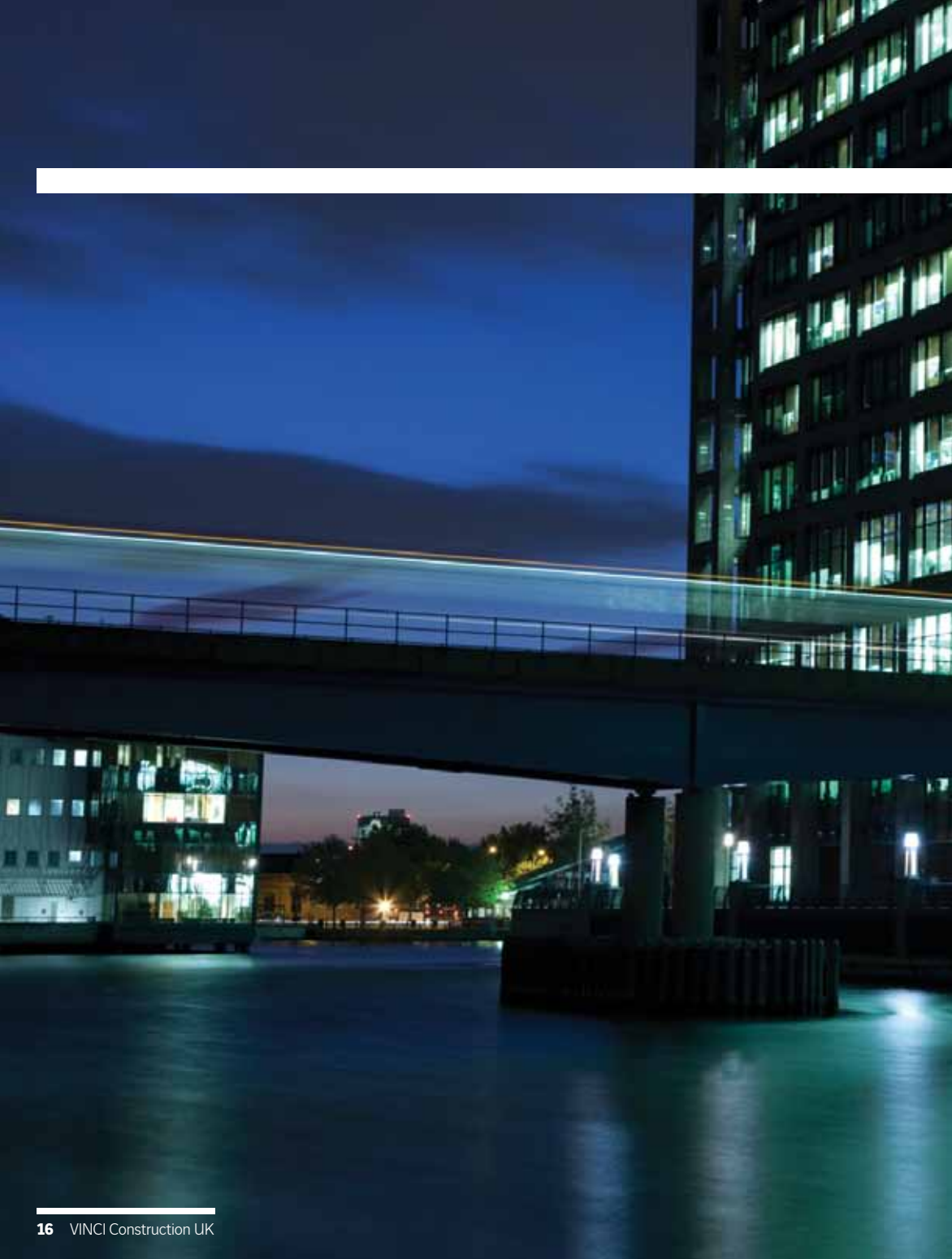
Our consultants and engineers are experts in all aspects of environmental sustainability including energy efficiency, ecology and waste management. They constantly seek to introduce environmentally sustainable solutions to the construction process. In fact, our Technology Centre is the largest in Europe to supply practical and technical support to the construction industry.

### **Technology to reduce waste**

A consortia comprising the VINCI Construction UK Technology Centre, the Transport Research Laboratory (TRL) and Transport and Travel Research (TTR) have been working in collaboration to deliver individual projects to WRAP for the past five years. The team have recently been awarded a place on the WRAP five-year framework agreement. A key objective is halving waste to landfill, a target which is embraced by VINCI Construction UK.



Dawn Watson  
VINCI Construction UK  
Environmental Manager



A photograph of a modern building at night. The building has a glass facade that reflects the city lights. A curved walkway with a glass railing is visible in the foreground. The overall scene is illuminated with a cool blue light.

# INNOVATION & ADDED VALUE

“It was rewarding to see the initial, innovative proposals developed with the VINCI Construction UK team come to fruition. It showed the leverage that can be gained by working closely as a team at bid stage to deliver added value.”

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We reward and encourage innovation across the business through VINCI’s Innovation Awards Programme. By sharing the latest thinking and technologies, we continually strive to add value by doing things differently.

### **Strength through innovation**

The DLR Three Car Capacity Enhancement project specified extensive strengthening works to original concrete and steel viaduct structures.

Working closely with Gifford, we used strain-gauging to determine actual, rather than theoretical, stresses at the bid stage. This process enabled us to show that the residual life of the existing structures was greater than originally thought. It also reduced the extent of the strengthening works, provided significant cost savings, and helped to mitigate the environmental noise impact of the contract.



Wil Duckett  
Associate  
Gifford



# PARTNERSHIP & COLLABORATION



“The Trust worked successfully in partnership with VINCI Construction UK to provide our local community with two stunning new purpose built hospitals.”

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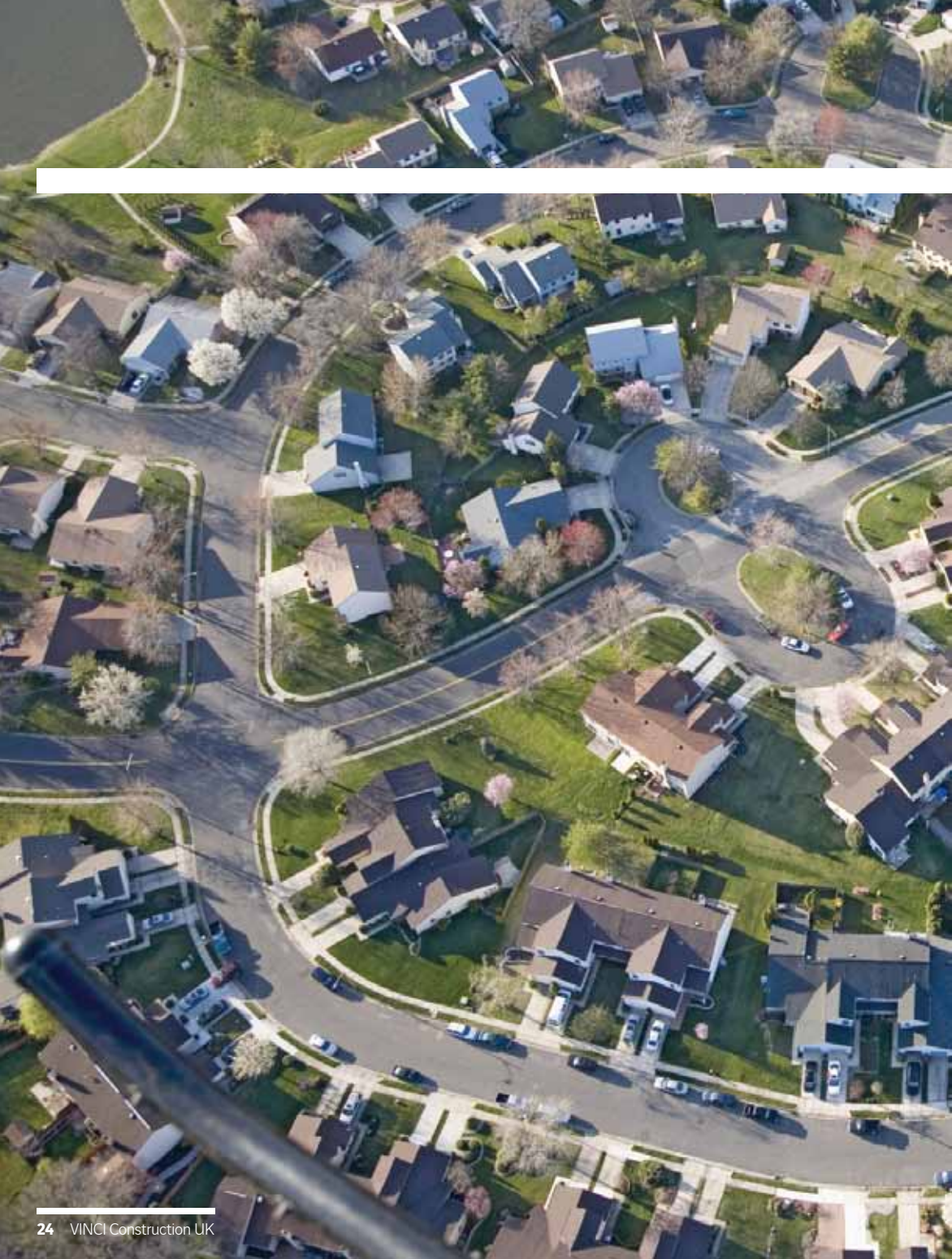
The success of a scheme is not just about technical expertise, but the ability of individuals to work together. Time and again, our people are praised for their ability to work in partnership and as part of a team to deliver a project, often in challenging environments.

### **Successful partnerships**

Described as one of the UK's largest PFI schemes of the last ten years, the successful delivery of two hospitals for St Helens and Knowsley PFI Teaching Hospitals NHS Trust, is an outstanding example of what the public and private sectors can achieve by working together. In July 2010, the collaborative team approach was celebrated at the Trust's Annual Staff Awards. This was the first time that the Trust had recognised a private sector partner at their internal awards evening.



Ann Marr  
Chief Executive  
St Helens and Knowsley Teaching Hospitals NHS Trust



An aerial photograph of a suburban residential neighborhood. The houses are arranged in a grid-like pattern with winding streets. The roofs are mostly brown and grey. There are many green trees and lawns. A road with a double yellow line runs diagonally across the bottom right. The overall scene is bright and clear, suggesting a sunny day.

# COMMUNITY SPIRIT & INVESTMENT

“VINCI Facilities are a familiar face in the community. It’s clear they’re committed to working with local schools and businesses.”

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Although we are part of a global group, VINCI Construction UK is very much a local employer. Through our network of regional offices and project locations, we interact with the communities where we operate, working to ensure the wellbeing of local people above and beyond our contractual obligations.

### **Building support networks**

VINCI Facilities has been working with Sandwell Homes for over five years, and in that time has brought over 6,000 houses up to decent homes standard. As part of this project, and at no cost to the council, VINCI Facilities are refurbishing a local disused and rundown commercial unit for use as a construction training hub. Training will be offered to youth offenders, ex-offenders, people on probation and other disengaged groups, and the hub will be the first of its kind in Sandwell.

This is just one of a number of initiatives VINCI Facilities is participating in to help give young people the tools and opportunities they need to make a real difference in their lives, and to open up opportunities through training and employment.



Ruth Adams  
Head Teacher,  
Ocker Hill Infant & Nursery School





# SAFETY & SUCCESS

“I’d like to pass on my compliments for the consistently high safety and environmental standards displayed: not an easy task given the demands of an operational airport.”

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Health & Safety is an area where we are committed to continuous improvement. Through the rigorous management of our operations, we help to ensure that our people return home safely and that those visiting or living near our sites are not at risk.

### **Success is no accident**

Since September 2008, our Air Division has worked 2.7 million man hours without a reportable accident. The Division was recognised by the Considerate Constructors Scheme for its excellent safety record.

Commenting on the award, Ray Mellee, London Gatwick’s Project Director, said: “As a major independent airport, we’re investing nearly one billion pounds to modernise Gatwick and provide a better experience for our passengers. We will do this with our business partners, safely and responsibly. To deliver major construction projects without impacting the day-to-day operations of the busiest single-runway airport in the world is a major achievement.”



Charles South  
HSE Manager  
Gatwick Airport Limited Development



# CORPORATE RESPONSIBILITY



“In the current business environment, it’s imperative that companies take a long-term view on creating sustainable value.”

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The current economic climate requires us to work even harder to balance our social and environmental responsibilities with the need for sustained economic growth.

### **Balancing our responsibilities**

We have made significant progress in recent years at integrating our operations into the local community and contributing to its development. We recently took this further by forming a long-term partnering agreement with The Construction Youth Trust, The Duke of Edinburgh’s Award and The Prince’s Trust. The aim is to step up our involvement with the community at local level, create chances for young people to enter the construction and facilities industry and provide our people with rewarding development opportunities.




David Joyce  
Managing Director  
VINCI Construction UK



An aerial photograph of a large cable-stayed bridge spanning a wide body of water. The bridge features three prominent pylons with numerous stay cables supporting the deck. The water is a deep blue, and the background shows a hazy cityscape. The word "STABILITY" is written in large, white, bold, sans-serif capital letters across the upper right portion of the image. A white horizontal bar is positioned above the text.

# STABILITY

“Stability does not mean immobility. The effectiveness of our business model offers important drivers for growth. We are a group of entrepreneurs and we thrive on challenge.”



A business model's effectiveness is measured over time – and throughout all stages of the business cycle. This year, VINCI is 10 years old. For nearly a decade, in a buoyant economic environment, VINCI's concessions-contracting business model has been a source of exceptional growth. It is also proving to be robust during this current period of uncertainty.

In 2009, VINCI generated a turnover of €31.9 billion, the slight decrease of 4.6% reflecting the resilience of the Group's activities in a difficult economic context. Net profit was €1.596 billion, as against €1.591 billion in 2008.



Xavier Huillard  
Chairman & Chief Executive Officer  
VINCI

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## Real Success

VINCI Construction UK is a national construction and facilities company. We are part of VINCI, world leader in concessions and construction.

At local level our regional teams operate throughout the UK, offering a fully-integrated service – from inception, ground investigation and remediation, through to project completion and beyond to the delivery of operational solutions. We offer our customers unparalleled breadth and depth of expertise. We have strong working relationships with other VINCI companies and subsidiaries in the UK, all of which are leaders in their field. As a result, we can leverage ideas, skills and entrepreneurial flair to deliver top-quality work in all sectors.

VINCI companies in the UK include:

- Bachy Soletanche
- Entrepose Industrial Services
- Eurovia
- Freyssinet
- Nuvia
- VINCI Construction Grands Projets
- VINCI Energies
- VINCI Park UK



Tim Shaw



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YOU SHARE**